



ShopUp

Powered by
SAP HANA®

Monitor, Analyze and Interact

THE RETAILERS

Customers

Shop performance

Campaigns monitoring





Dashboards

My Site ▾

My Conversions ▾

Custom Reports

Google Store

www.googlestore.com - <http://www.googlestore.com> ... ▾

Real-Time (beta) ▴

Overview

Locations

Traffic Sources

Content

Dashboards ▾

Help

[Real-Time Reports](#)

Search help center



Overview

Right now

32

active visitors on site

■ NEW ■ RETURNING

91%

9%

Pageviews

100

75

50

25

-25 min

-20 min

-15 min

-10 min

-5 min

-60 sec

-45 sec

-30 sec

-15 sec



4

3

2

1

Top Referrals:

	Source	Active Visitors ▾
1.	google.com	10
2.	google.com.br	2
3.	google.ca	1
4.	google.com.ar	1
5.	google.com.tw	1
6.	google.com.vn	1
7.	google.pl	1

Top Active Pages:

	Active Page		Active Visitors ▾
1.	/	11	34.38%
2.	/googlesearch.aspx?category=doodles	7	21.88%
3.	/shop.axd/Home	3	9.38%
4.	/googlesearch.aspx?category=kids	2	6.25%
5.	/Accessories/Chalk+It+Up+Ceramic+Mug.axd	1	3.13%
6.	/Fun/Eco+Droid+Squishable.axd	1	3.13%
7.	/Special/	1	3.13%



OFFLINE CUSTOMERS?

Camera



People counter



Loyalty programs



Mobile Apps



Sensors



MOBILE CUSTOMERS







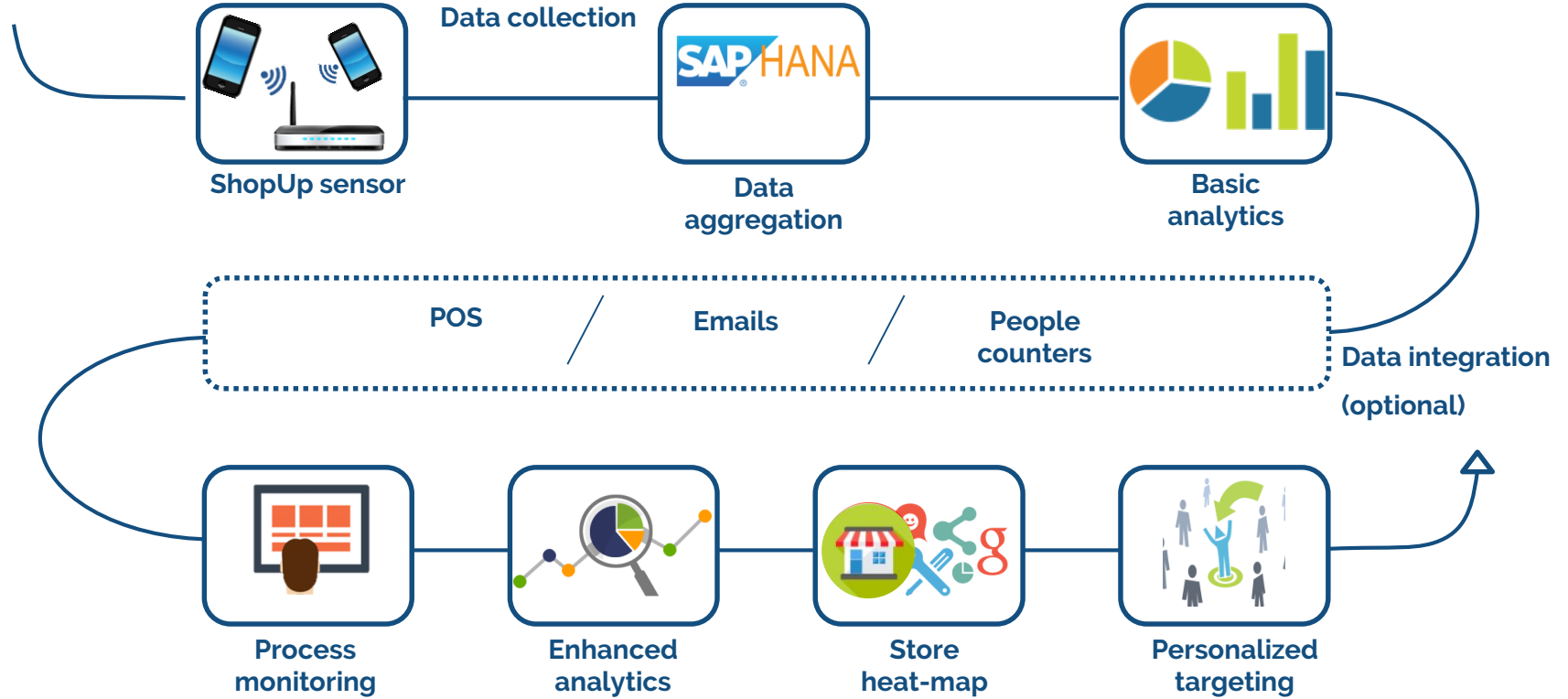
ShopUp

SHOPUP SOLUTION

- People traffic
- Customer engagement metrics
- Customer retention metrics
- Customer visited places
- Customer profile analysis
- Manage Wi-Fi free access points
- Email personalized targeting



SHOPUP TECHNOLOGY



A silhouette of a person stands on the peak of a dark, jagged rock formation. The person is facing left, with their right hand on their hip. The background is a vibrant blue sky filled with scattered white clouds. A bright sun is positioned in the upper left quadrant, creating a prominent sunburst effect with rays extending across the sky. The overall scene conveys a sense of achievement and looking towards the future.

**OUR
VISION**

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Model

Subscription fee or
Licenses

Clients

MetroCity
Търговски и Бизнес Център

X-RESCUE
snowboard & ski service

СТЕ НАТА
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SAP HANA

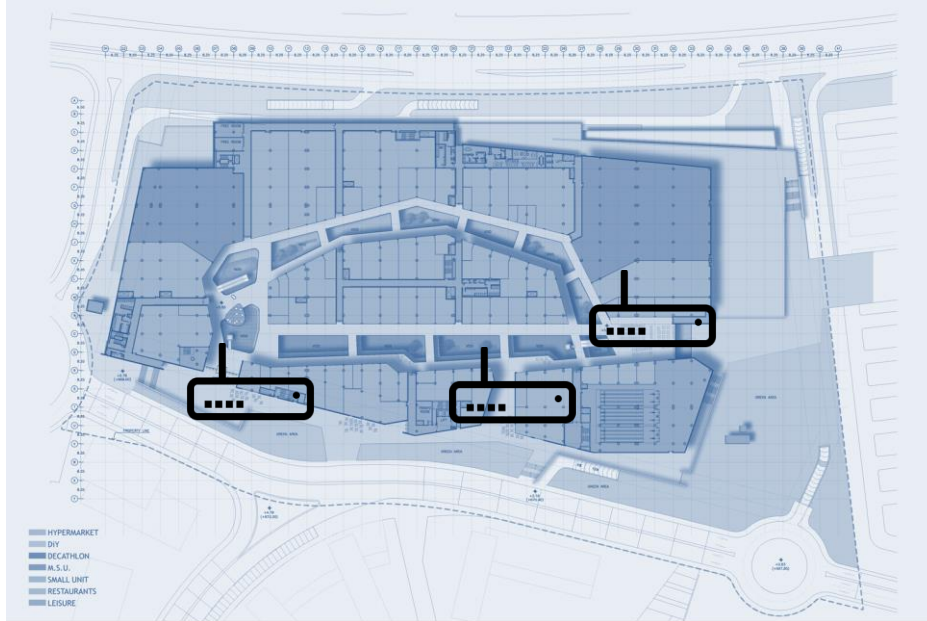
Logon

SCP_FOODS

● ● ● ● ● ● ● ●

Log On

BASIC PACKAGE



Monitor main entrance points

Customer analysis:

- Outside traffic
- Inside traffic
- Dwell time
- Bounce rate
- Average time spent in the mall
- Retention – new vs returning

WIFI MANAGEMENT

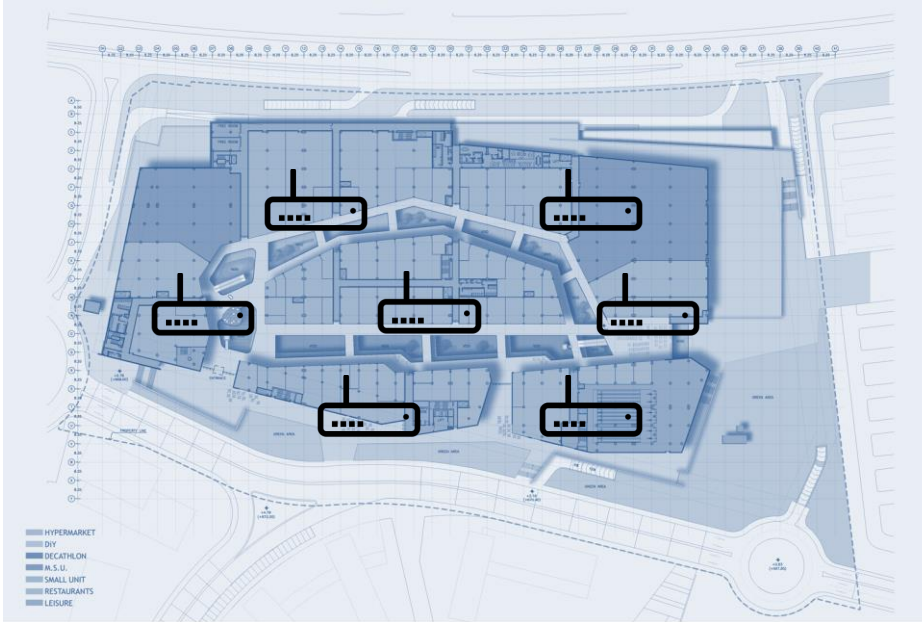


Manage Wi-Fi access points*

- Manage emails database
- Personalized email targeting
- Customer clustering

* In accordance with personal information protection act

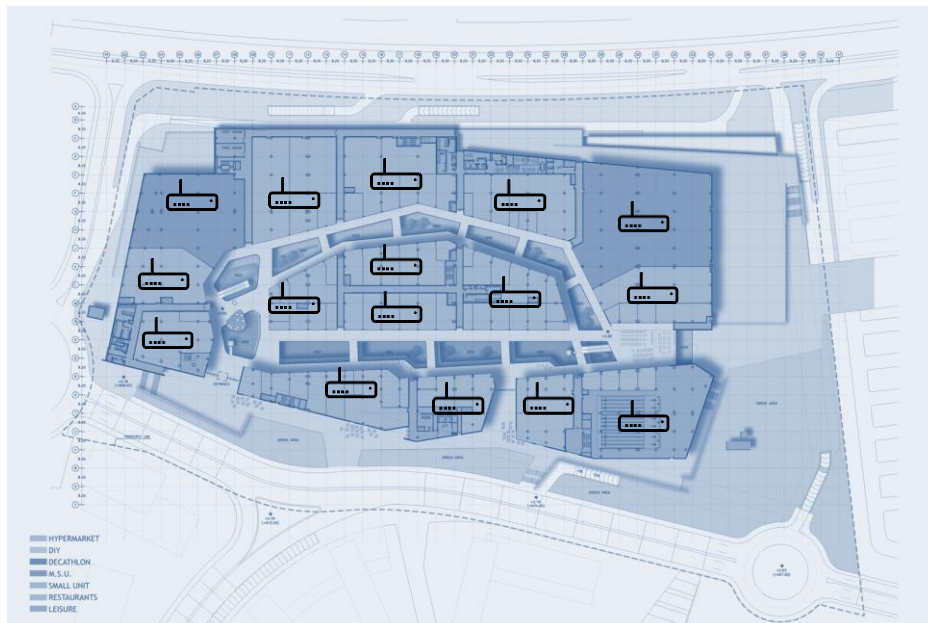
HEATMAP PACKAGE



Monitor main areas in the mall

- Mall heatmap
- Customer paths
- Zone dwell time
- Enrich customer patterns and behavior
- Customer preferred places outside the mall

INDIVIDUAL STORE PACKAGE



Supply your stores with basic package

You get:

- Aggregated multistore information
- Multiple store monitoring
- Customer profiling



Initial
idea



startup
challenge

4
Partners

MVP



ShopUp
In-store
Analytics

4 Clients



GROWING TOGETHER

Sergi Sergiev



Business Dev

Ivan Ivanov



Embedded Dev

Boris Petrov



Back-end Dev

Ivan Nakov



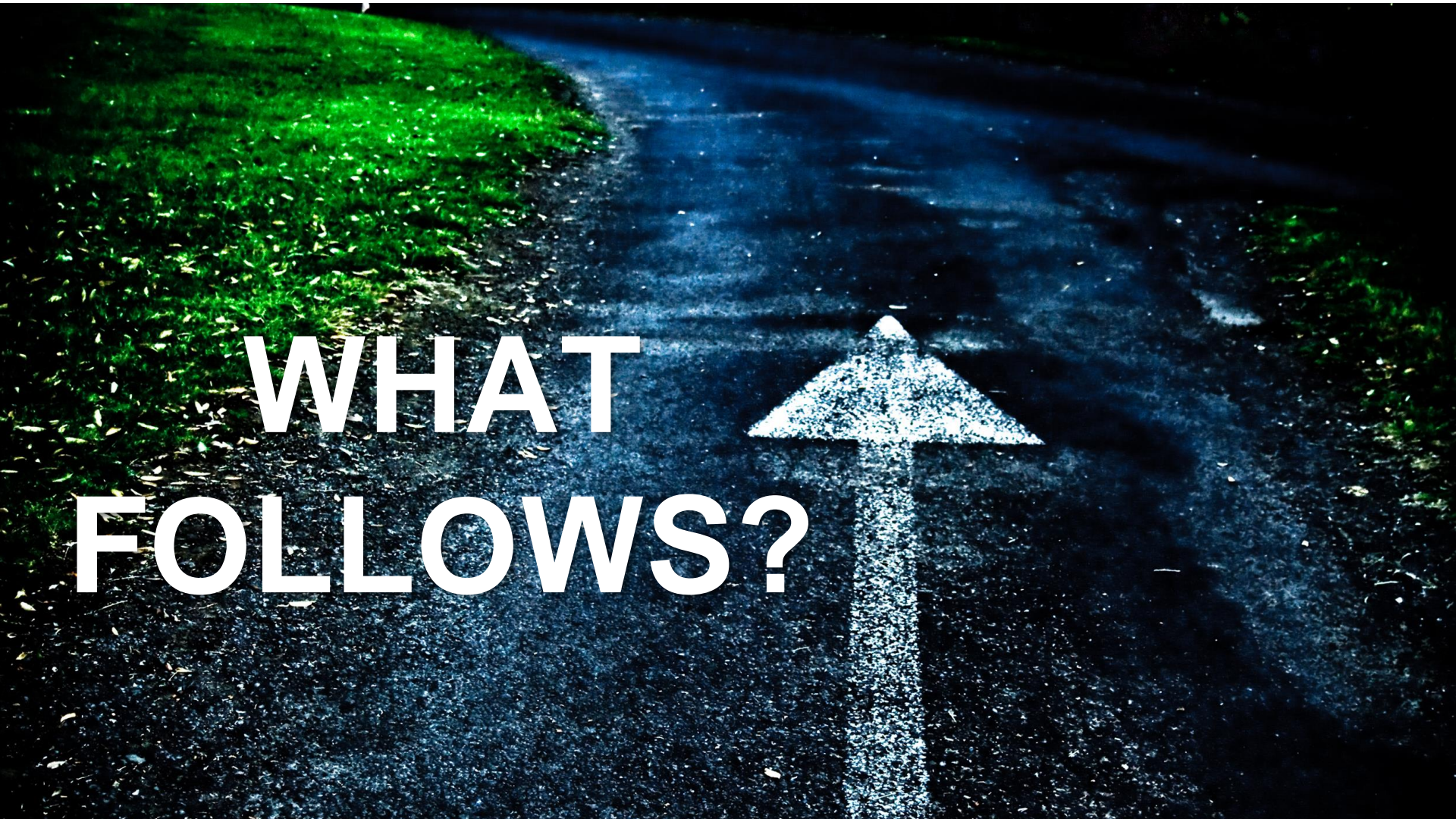
Data Mining

Elena Kostova



Marketing





**WHAT
FOLLOWS?**



ShopUp

 @ShopUp_

<http://shopup.me/>

sergi@shopup.me

+359 888 400 290